

# Power Your Growth With Csquare Colocation

Add colocation to your solution stack to unlock new revenue and fortify customer relationships. As one of the industry's largest colocation operators, we enable our partners to confidently win high-margin, long-term deals with quote-to-close support.

## Why Colocation?

Colocation gives your customers a secure, reliable data center home for their servers, workloads, and network infrastructure. As a long-term strategic investment, colocation anchors your customers' core IT decisions across cloud, network, security, and application strategy to position you as the trusted advisor at the center of their technology roadmap.

### Control the core

Diversifying your portfolio beyond circuits and collaboration apps strengthens your position as a strategic business partner that can guide your customers' tech decisions at the core.

### Drive recurring revenue

Colocation deals expand naturally and renewals become long-term, retention-based revenue that compounds year over year.

### Support at every turn

From scoping to quoting to closing, our dedicated team delivers the expertise and hands-on support you need to confidently sell, position, and win colocation deals.

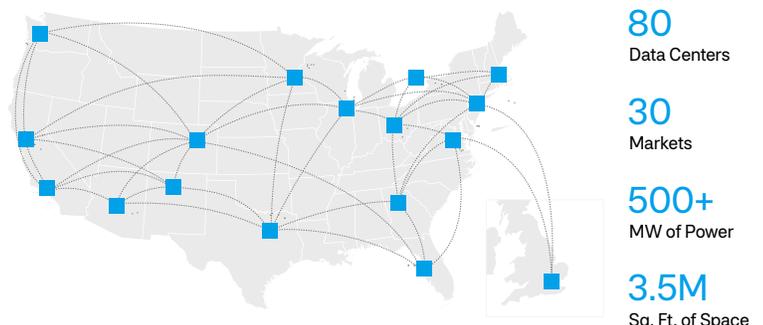
## Why Partner with Csquare?

Csquare is ready to help you power your customers' IT requirements with scalable, secure facilities, low-latency connectivity, advanced cooling, and hands-on guidance and support. We also have strategic relationships with top technology service distributors (TSDs) to enhance our value to you.



## The Csquare Footprint

From single pre-powered cabinets to extensive cage or multi-market deployments, we can support your customers' current needs and help you flex with them into the future.



Your growth engine starts here.

Stop leaving money on the table. Add colocation to elevate your advisory role and unlock long-term, high-margin opportunities. Join our partner community today.

[channel@csquare.com](mailto:channel@csquare.com)

1-855-699-8372